Message Text

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FM AMEMBASSY SANTO DOMINGO

TO SECSTATE WASHDC 3380

CONFIDENTIAL SANTO DOMINGO 1608

LIMDIS

DEPT PLEASE PASS ARA POSTS FOR INFO

E.O. 11652: XGDS-3 TAGS: EAGR, ETRD, DR

SUBJ: LA PRODUCERS MEETING PUERTO PLATA

REF: A. SD 1319; B. SD 1580 (NOTAL)

1. GUIDO D'ALESSANDRO, PROMINENT SOCIAL CHRISTIAN, CAME BY TO SEE ME YESTERDAY TO DELIVER SEALED ENVELOPE ADDRESSED TO ME WHICH WAS GIVEN HIM BY GENERAL NEIT NIVAR, SECRETARY OF STATE OF THE PRESIDENCY. D'ALESSANDRO SAID THAT HE WAS UNAWARE OF THE CONTENT BUT NIVAR HAD STRESSED TO HIM THE CONFIDENTIALITY OF THE MATTER.

2. ENVELOPE CONTAINED CARBON COPY OF AN OFFICIAL LETTER DATED APRIL 9 FROM THE SECRETARY OF STATE FOR ADMINISTRATION DR JOSE QUEZADA, ADDRESSED TO FERNANDO ALVAREZ BOGAERT, EXECUTIVE DIRECTOR OF THE STATE SUGAR COUNCIL, CARLOS SELIMAN, SECRETARY OF FINANCE; AND QUIRILIO VILORIO SANCHEZ, EXECUTIVE DIRECTOR OF THE DOMINICAN SUGAR INSTITUTE. THE TEXT OF THE COMMUNICATION IS AS FOLLOWS:

BEGIN QUOTE

I AM WRITING TO YOU TO RECOMMEND, IN CONNECTION WITH THE MEETING CONFIDENTIAL

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OF SUGAR PRODUCERS OF THE HEMISPHERE THAT IS TO BE HELD AT PUERTO

PLATA BEGINNING THE 24TH OF THIS MONTH, THAT YOU COORDINATE BY COMMON AGREEMENT THE POSITION THAT SHOULD GOVERN THE INTERVENTION OF THE REPRESENTATIVES OF THE STATE SUGAR PRODUCING ENTITIES ON THAT OCCASION, TAKING ACCOUNT OF THE GUIDELINES SET FORTH BY HIS EXCELLENCY THE PRESIDENT OF THE REPUBLIC IN THE MEMORABLE SPEECH WHICH HE GAVE ON FEBRUARY 27TH BEFORE THE NATIONAL ASSEMBLY. IN CONFORMITY WITH THESE GUIDELINES, IT WOULD BE APPROPRIATE FOR ALL DECLARATIONS MADE BY CEA (STATE SUGAR COUNCIL) REPRESENTATIVES AT THE MEEETING TO BE IN WRITING, WITH PRIOR COORDINATION WITH ALL PARTICIPANTS ACTING ON BEHALF OF STATE ENTITIES INVOLVED IN SUGAR PRODUCTION, CONTROL AND MARKETING.

SIMILARLY, IT WOULD BE USEFUL FOR PRESS NOTICES, DIRECTED ABROAD AS WELL AS INTERNALLY, TO MAKE CLEAR TO THE NATIONAL AND FOREIGN PRODUCER, THAT A DEFINITE POSITION IS ESTABLISHED, SINCE OUR COUNTRY WILL BE THE SOURCE OF INFORMATION AND THIS INFORMATION SHOULD BE INDIVIDUALIZED AND PRECISE, SO THAT IT WILL NOT LEND ITSELF TO DIFFERENT INTERPRETATIONS. IN THIS SENSE, IT WOULD BE WELL TO CONSIDER THE DESIRABILITY OF USING FOR THE MEETING A PUBLIC RELATIONS SPECIALIST, VERSED IN THESE MATTERS, SUCH AS THE ONE ATTACHED TO THE NATIONAL DEVELOPMENT COMMISSION OR ANOTHER PERSON OF RECOGNIZED CAPACITY IN YOUR JUDGEMENT.

THE FOREGOIN RECOMMENDATIONS ARE INSPIRED BY THE GUIDELINES SET FORTH BY THE CHIEF OF STATE IN THE AFOREMENTIONED SPEECH, WHICH AMONG OTHER THINGS, STATES:

BEGIN INNER QUOTE THE BEST CONTRIBUTION WHCIH COULD BE MADE
BY COUNTRIES OF LATIN AMERICA WHICH EXPORT THEIR COMMODITIES TO
SUPER-INDUSTRIALIZED COUNTRIES IN THE AREA WOULD BE NOT TO
AGGRAVATE, BY A DISPROPORTIONATE INCREASE IN PRICES OF THEIR
COMMODITIES, THE CRISIS BROUGHT ON BY THE RISE IN PRICES OF
PETROLEUM AND ITS DERIVATES. IT WOULD BE PREFERABLE THAT THE
CONSUMING COUNTRIES AS WELL AS THE PRODUCING COUNTRIES ARRIVE AT AN
AGREEMENT FOR FIXING JUST PRICES IN SUGAR, COFFEE, COCOA, ETC.
THESE NEW PRICES SHOULD BE FIXED AT LEVELS WHICH PERMIT
DEVELOPING COUNTRIES TO PAY THE CURRENT HIGH COST OF FUEL WHICH
MOVES THEIR ECONOMY AND CONSUMING COUNTRIES TO OBTAIN LATIN
AMERICAN COMMODITIES AT PRICES WHICH ARE ACCEPTABLE AND EQUITABLE
FOR BOTH PARTIES.
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ANOTHER GUIDELINE OF OUR COUNTRY'S FOREIGN POLICY SHOULD BE
THE AVOIDANCE OF ANY CONFRONTATION WITH THE UNITED STATES AND THE
MAINTENANCE OF AN OPEN DIALOGUE BETWEEN THAT GREAT COUNTRY AND
THE LATIN AMERICAN NATIONS. WE CANNOT, PROMPTED BY FALSE ROMANTICISM
OR BY AN EXCESS OF PATRIOTIC FEELING, LOSE SIGHT OF THE FACT THAT
THE UNITED STATES WILL ALWAYS HOLD A DECISIVE INFLUENCE OVER
THE ECONOMIC DESTINY OF OUR PEOPLES AND WE CAN ONLY FIND SOLUTIONS

WHICH FAVOR US ALL THROUGH A DISCUSSION CONDUCTED IN A RECIPROCALLY FRIENDLY AND CONSTRUCTIVE SENSE. END INNER QUOTE

TRUSTING THAT, IN THE NATIONAL INTEREST, YOU WILL GIVE SPECIAL ATTENTION TO THIS MATTER, WHILE THAT DOES NOT IMPOSE ANY LIMITATION ON THE POSSIBILITIES OF BETTERING OUR PARTICIPATION IN THE PREFERENTIAL MARKET OF THE UNITED STATES AS WELL AS IN THE WORLD MARKET... END QUOTE

3. COMMENT: THIS COMMUNICATION PROBABLY RESULTED FROM DEMARCHE DESCRIBED REF A. HURWITCH

NOTE BY OC/T: NOT PASSED ARA POSTS.

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